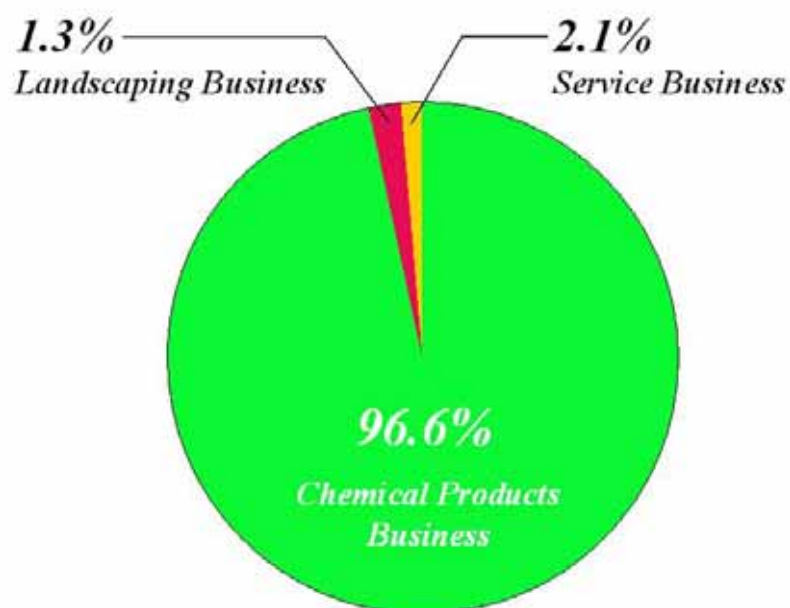
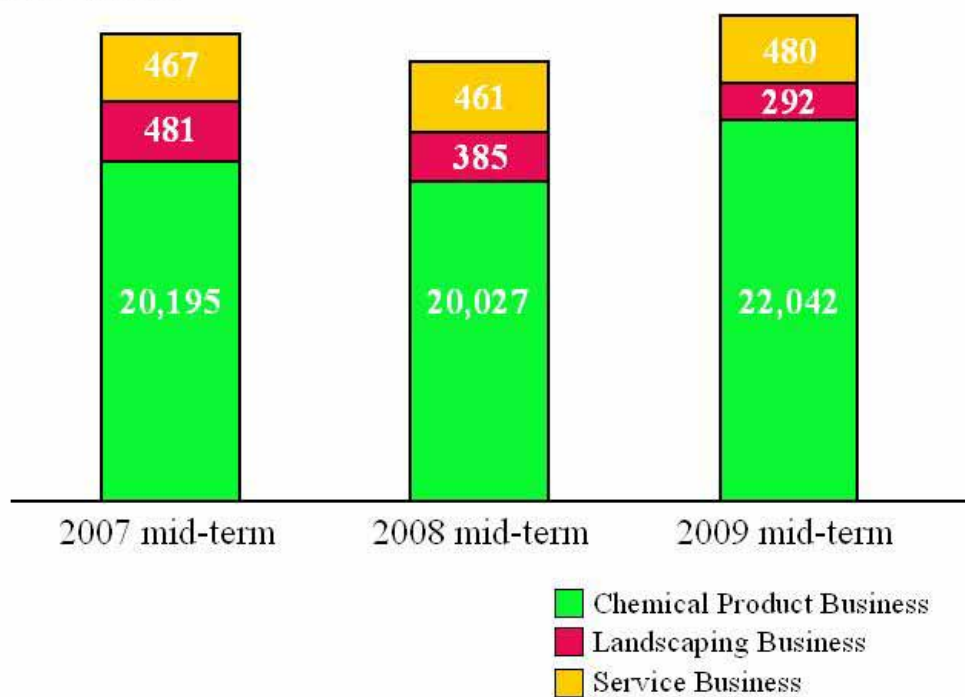


General outline of business performance

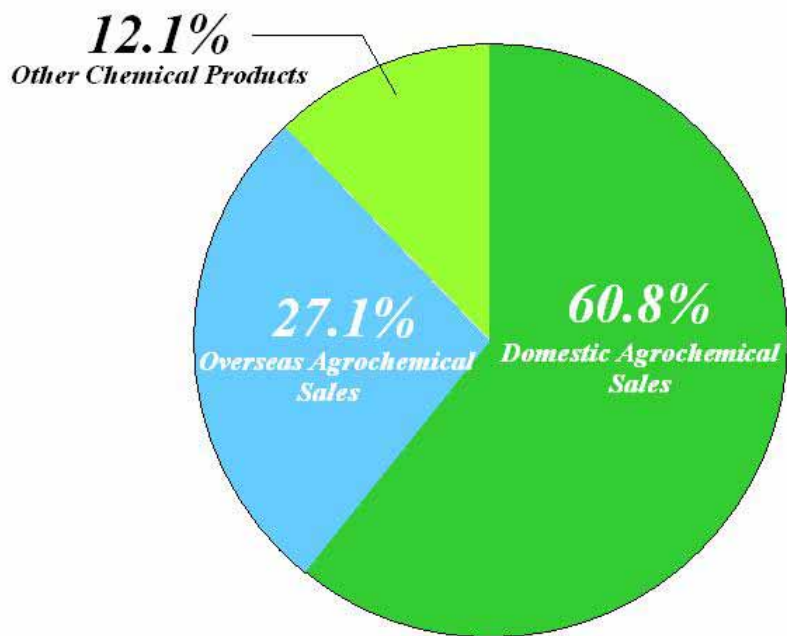
Sales



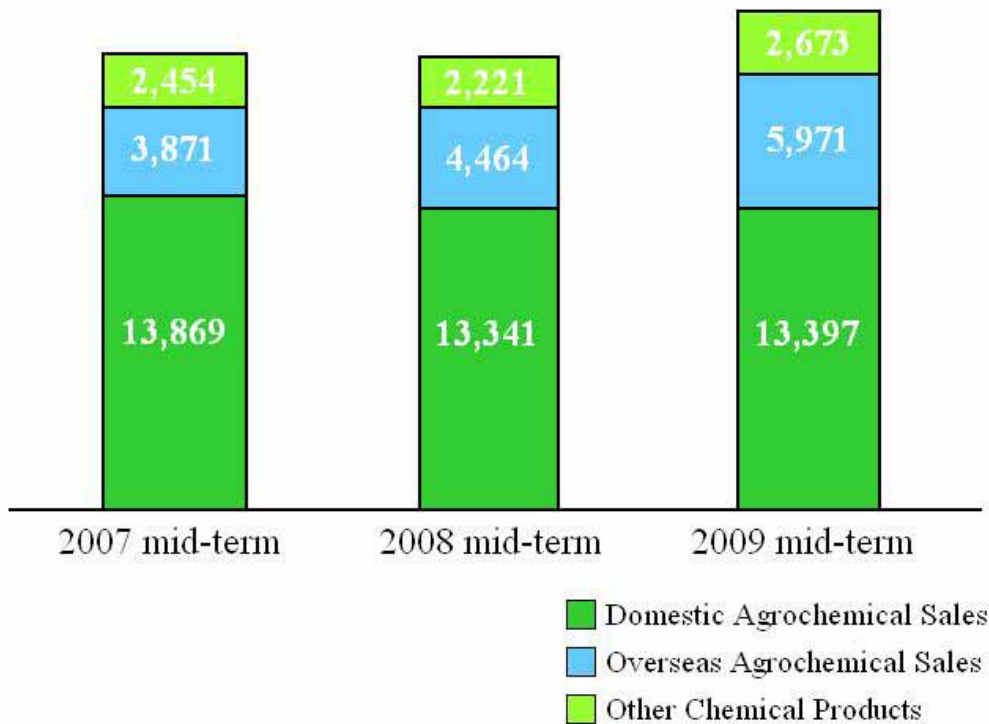
(million yen)



Chemical products business



Consolidated Sales(million yen)



Domestic

In domestic agrochemical sales, in addition to launching 4 new products on the market, we worked to expand sales of our company's own developed products such as paddy rice fungicide V-get and horticultural insecticide Phoenix. Nevertheless, from the effects of the delay in the movement of goods after the agrochemical price revisions and the squeeze on inventory in the distribution stage, our sales figures remained approximately the same as those of the same term of the previous year.

Overseas

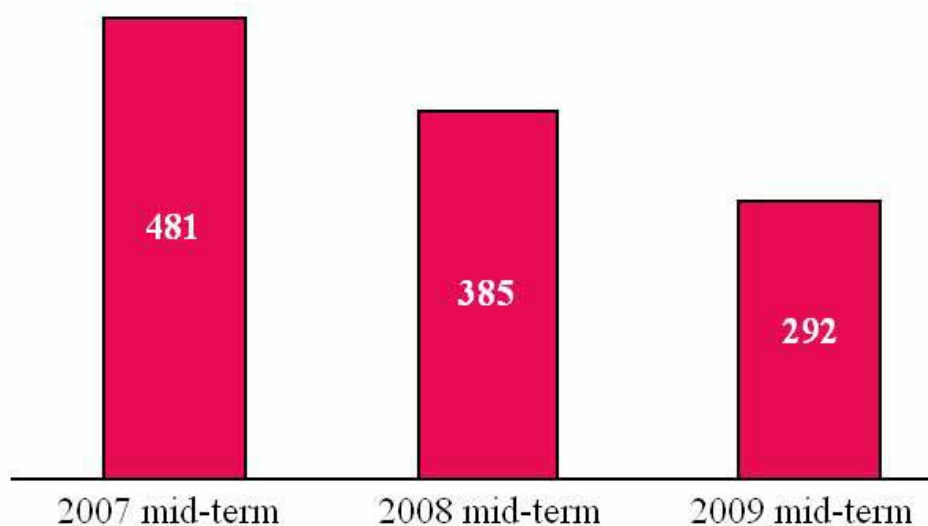
In overseas agrochemical sales (centering on the Asian region) sales progressed favorably. In particular, sales figures grew in Korea as a result V-get showing proven effectiveness on bacterial leaf blight of paddy rice. In India, insecticide Applaud and, with its second year on the market, Phoenix (TAKUMI) have had steadily expanding sales figures. With the inclusion of the growth in business results of Nichino America in the U.S., and with the exchange rate based on a strong yen, our results for overall overseas sales exceeded those of the same term of the previous year.

Chemicals and other products

In chemicals and other products, new products were launched on the market in the field of home gardening chemical products and they have been progressing favorably, but sales figures have been sluggish for termite control chemicals and landscape chemicals, and results for organic intermediates have also fallen below those for the same term of the previous year. In addition, in pharmaceutical products, in the field of over-the-counter pharmaceuticals, antifungal agents were affected by inventory adjustments and results fell below those of the same term of the previous year. In our fees for know-how technology for agrochemicals, pharmaceuticals, and veterinary products, due to increases in contract lump sum payments, etc., results exceeded those of the same term of the previous year.

Landscaping business

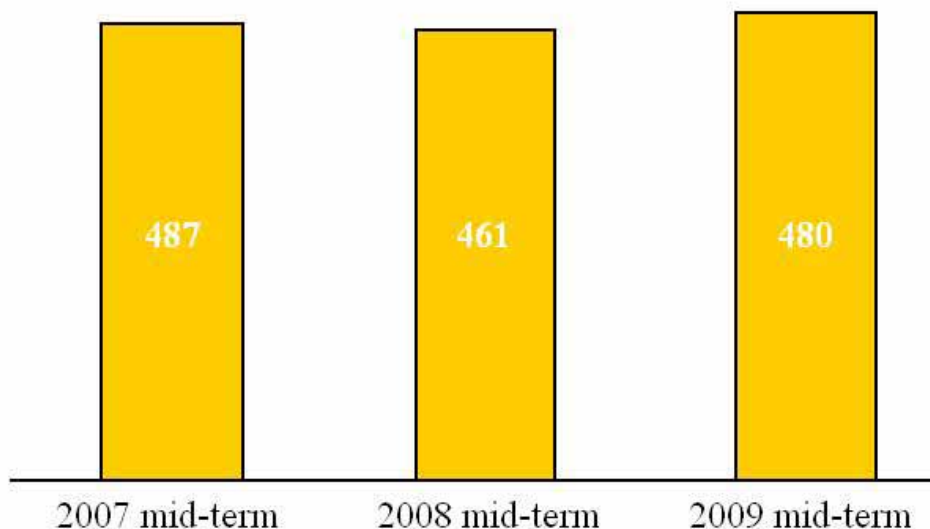
Consolidated Sales(million yen)



In our landscaping and lawn-related business, though we moved forward with sales activity dedicated to technology service, we continued to be affected by intensifying competition for orders and by cutback policies in public investment, and results fell below those of the same term of the previous year.

Service business

Consolidated Sales(million yen)



In our analysis business, though we gained new clients such as major food product manufacturers, the economic recession resulted in a reduction in orders from existing clients and sales figures dropped slightly. In our sports facility management business, though we continued to face difficult conditions as before, by pouring efforts into attracting clients, we are having an increasing trend in the number of users and results for our service business as a whole exceeded those of the same term of the previous year.