

COMPANY PROFILE



Becoming a Force Contributing to a Stable Food Supply and Agriculture Worldwide

Since our establishment in 1928 as Japan's first company to specialize in Crop Protection Products, we have positioned the research, development, promotion and sales of Crop Protection Products as the core business of Nihon Nohyaku and strived for technological innovation, expanding our business range to include Pharmaceuticals, Animal health products and Termiticides.

As the world's population is forecasted to grow to 9.7 billion by 2050, securing sufficient food production to support this growth and changing demand structure becomes an urgent issue. To tackle these challenges, Crop Science Products are expected to play a greater role in the coming years.

To contribute to the improvement of agricultural productivity not only in Japan but also around the world, we are accelerating our global expansion and we continually develop and provide cost-effective and safe Crop Science Products. We also address the challenges facing agriculture through the development of smart agriculture.

For the future of food and agriculture, we are committed to the realization of a sustainable society by ensuring a safe and steady food production by improving the quality of life for all.



Hiroyuki Iwata
President and Representative Director

Basic Principles

We contribute to the realization of a sustainable society by ensuring a safe and steady food production, and by improving the quality of life for all.

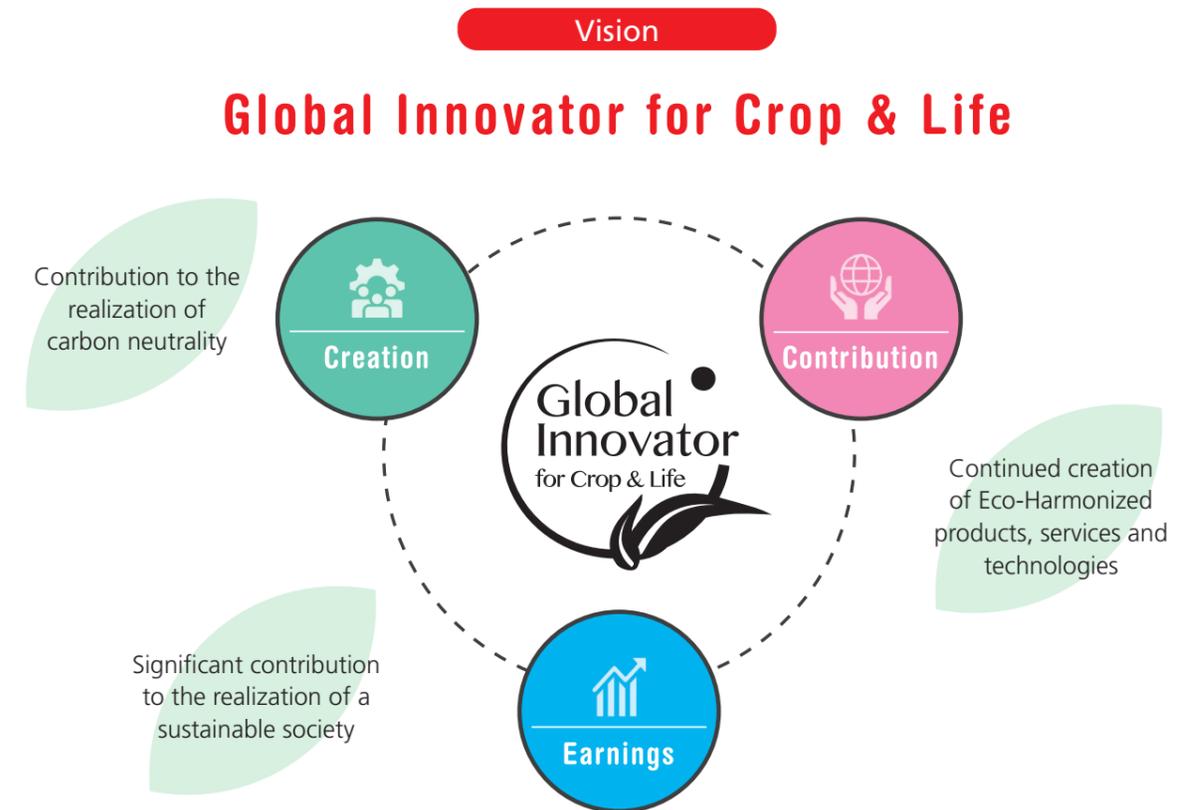
We take on challenges to create new value and respond to society's needs.

We commit to be a trustworthy company for all stakeholders through our fair and vigorous business activities.



Ideal State of NICHINO Group

Under the vision of "Global Innovator for Crop & Life," we aim to realize a sustainable society by responding to social needs in a wide range of fields, including Crop Science Products, Pharmaceuticals, Animal health products and others.



Contribution to Social Sustainability

Basic Sustainability Policy

"Contribution to food and quality of life through technological innovation"

Based on the Basic Principles of NICHINO Group, we will contribute to the realization of sustainability society by continuing to take on challenges to ensure sufficient food through technological innovations and to protect affluent life.

Main Initiatives

Response to Climate Change

We endorse the recommendations of the Task Force on Climate-related Financial Disclosures (TCFD) and analyzed the impact of climate change on our business using multiple scenarios. Based on these results, we develop and implement the countermeasures, setting and promoting for reducing greenhouse gas (GHG) and improving energy efficiency aligned with our business operations.

Promotion of human capital management

We consider our employees as "human assets" and strive to create an environment that leverages their individuality and abilities. To drive continued innovation, we aim to realize diverse work style that aligns with various values and actively recruit talent with diverse knowledge and experiences.

Initiatives toward SDGs

Through "technological innovation" in our crop protection and related businesses, we are addressing global challenges of "poverty" and "environmental issues". We also have established Seven Priority Sustainability Issues related to the SDGs and aim to contribute to sustainable development through our business activities.

A NETWORK THAT EXTENDS ACROSS THE WORLD

We are actively engaged in the development and promotion of Crop Protection Products. While upgrading and expanding our three core bases in Asia, the Americas, and Europe, we have acquired the registration of our Crop Protection Products in more than 100 countries and regions worldwide.

Nichino America

Nichino America is working closely to growers to promote our original propriety products, mainly for fruit trees, vegetables, cotton, rice, and nuts. Nichino America continues to expand our business not only in U.S.A. in Canada and Mexico. The company is the core of the NICHINO Group's overseas strategy.



Nichino Europe

Nichino Europe supports their customers in terms of technical and develop products with a focus on potatoes, fruit trees, and vegetables. The company has a multinational workforce and also covers business in the Middle East and Africa. The company is also expanding into the growing biostimulant market with the acquisition of Interagro.



Taiwan Nihon Nohyaku

Taiwan Nihon Nohyaku has been marketing our proprietary Crop Protection Products for rice, tea, fruit and vegetables in Taiwan for nearly 30 years, contributing to the production of safe and high-quality crops. The company is also planning introducing Biological products and Crop Aid Products, and dedicated to develop agriculture in Taiwan.



Sipcam Nichino Brasil

Sipcam Nichino Brasil formulates differentiated products by its advanced technology at their own plant. The company is expanding direct sales to growers, mainly for soybeans, corn, sugarcane, and fruit trees. Brazil, the world's food export base, is also the world's largest Crop Protection Products market, and the NICHINO Group is expecting business growth in the future.



Registration Number of NICHINO Group's Crop Protection Products

More than 100 countries and regions world wide

Overseas Sales Ratio(Consolidated)

71.7%

Proactively advancing overseas development and expanding sales

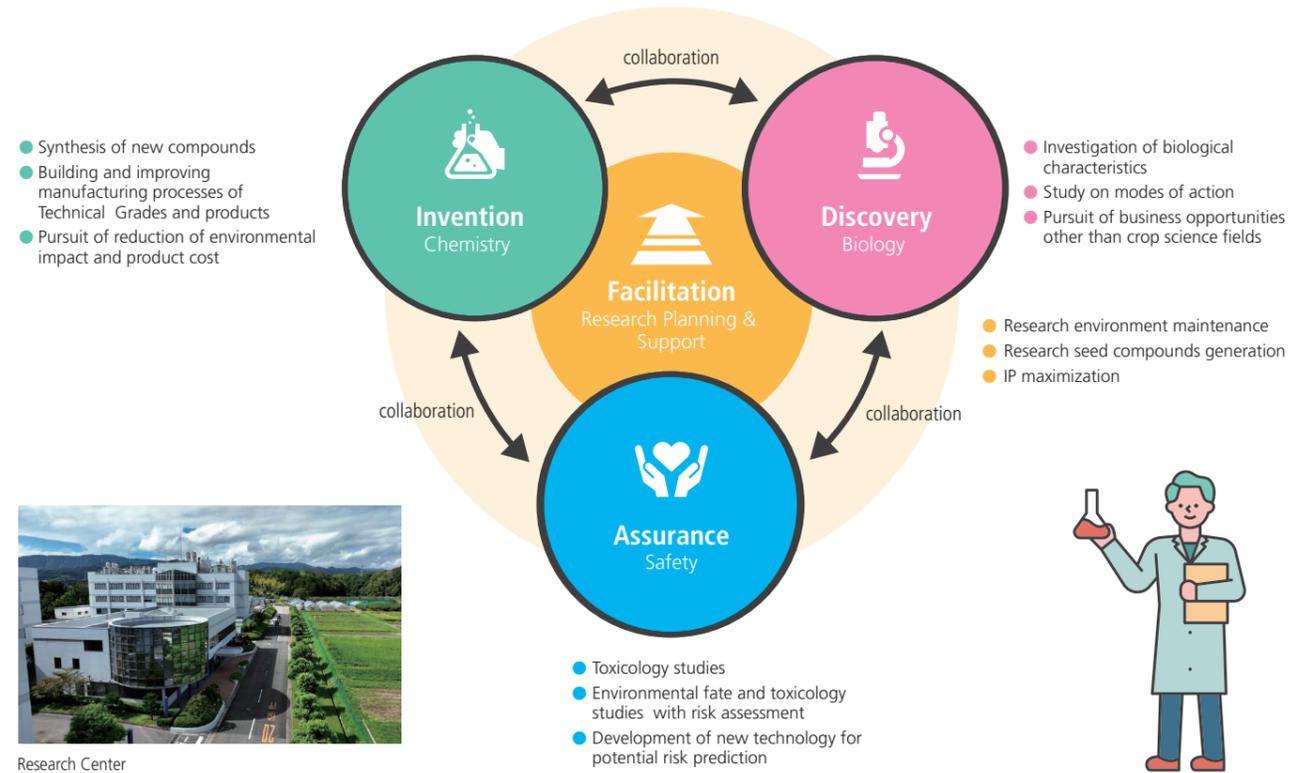
Nichino India

Nichino India markets mainly to paddy rice and other crops such as vegetables and fruit trees in India, where the Crop Protection Products market is growing remarkably. The company also manufactures Technical Grades, including benzpyrimoxan, a novel insecticide for paddy rice developed simultaneously in Japan and India. With the completion of a new multi-purpose plant, the company is one of global production base for the NICHINO Group.



Research and Development Activity

We have continuously developed new Crop Science Products which are attuned to the needs of the era from a global perspective in order to contribute to the sustainable supply of an abundance of food and to protect the environment. On an ongoing basis, we aim to invest approximately 10% of net sales in R&D to serve as a driving force and to launch new active ingredients at a rate of “one agent every three years.”



Research Center

Invention

Chemistry

In exploratory research, we introduce new research methods such as computational science on the synthesis of compounds with new chemical structures and physiological actions, and develop them widely. We are also focusing on process chemistry research aimed at reducing the environmental impact and cost of active ingredients, as well as formulation research aimed at maximizing biological performance.



Discovery

Biology

Our aim is to discover new compounds through flexible targeting that meet global market conditions and changes as well as the unique evaluation system that can detect various biological characteristics. We are also working to maximize sales and extend the product life of existing products through the development of new mixtures and applications.



Assurance

Safety

We are pursuing the safety of newly discovered compounds not only for humans and animals, but also for the total environment, as well as global registrability from multilateral perspectives. We are also working to shorten the exploratory research period by establishing a new evaluation system that enables rapid confirmation of safety risks at an early stage.



Facilitation

Research Planning & Support

We seek to increase opportunities for collaboration with 3rd parties not only to enhance research activities but also to expand research fields. We always support researchers and their activities by improving the research environment, including construction and maintenance of original databases. Development of IP strategies to maximize our business is also one of important roles.



Our Business Field

With its cultivated research and development capabilities and trust as Japan's first manufacturer of Crop Protection Products, Nihon Nohyaku has extended its operations beyond the shores of Japan to actively enter overseas markets. We have developed and patented 24 active ingredients for Crop Protection Products. Taking into consideration the local environments and needs, we are working to spread the technological advisory of Crop Science Products use which are suitable for each community.

Crop Science Products

Insecticide benzpyrimoxan
A novel insecticide which is effective against multi-resistant rice planthoppers and has excellent safety profiles for environment, natural enemies and beneficials. Seeking opportunities in other Asian countries following Japan and India.

Insecticide flubendiamide
An insecticide which causes muscle contraction of insect. It is used globally as a Lepidopteraicide with excellent lasting effects.

Fungicide isoprothiolane
Launched in 1975 as the first invented product. It has been used for many years with multiple functions, blasticide and plant growth regulator, etc.

Herbicide pyraflufen-ethyl
A highly effective herbicide with quick action on difficult-to-control weeds, including glyphosate-resistant biotypes. It is also used as a harvest aid for potato and cotton in many countries.

Crop Aid Products Cross Value
A microbial biostimulant which enhances abiotic stress tolerance by activating plant roots and improving uptake of soil nutrients.

Visit our website for more information



Life Science Products

We have expanded our activities into such wide-ranging fields as chemical products as well as Pharmaceuticals and Animal health products.



In our chemical products business, we handle a wide range of products including those for use in home gardening, greenery, and termite control.

In Japan and overseas, we are expanding topical anti-fungal drugs and animal health products, which were derived from our Crop Protection Products research.

We are also active in a variety of fields including landscape work, residue analysis in foods, and real estate rental.

Smart Agriculture Initiatives

In recent years, “Smart Agriculture” utilizing advanced technology is expected as a solution to various issues raised in agricultural fields. We are actively working to develop solutions which improve convenience for growers.

“AcroSeeker™” is a crop protection support tool for smartphones with which diseases, pests, and weeds in crops and fields are diagnosed by AI. We released it as a global app of the “Diagnose Your Crops with AI!” in 2022. We are developing this app which meets local needs, such as adding more target crops, expanding functions and supporting local languages.



NICHINO in Numbers



Years in business

96 years



Number of Employees
(Consolidated)

1,570



Net Sales
(Consolidated)

¥103 bn



Ratio of R&D Expenses to Net Sales
(Non-consolidated)

8.29 %



(As of March 2024)

CORPORATE DATA (As of June 2024)

Company Name

Nihon Nohyaku Co., Ltd.

Head Office

19-8, Kyobashi 1-Chome, Chuo-ku,
Tokyo 104-8386
Tel: +81-570-09-1177

Founded

November 17, 1928

Capital

14,939 million yen

Main Business

Manufacture, import, export, and sale of a variety of products including Crop Protection Products, Crop Aid Products, Pharmaceuticals, Animal health products, Wood preservatives, and Agricultural materials

Board of Directors

Director, Chairman	Yosuke Tomoi
Representative Director, President	Hiroyuki Iwata
Representative Director, Vice President	Koji Shishido
Director	Akio Kohri Haruhiko Tomiyasu
Director (Outside)	Masuyo Ohtani Noboru Matsumoto Shiyo Yamana
Director, Full-time Audit & Supervisory Committee Member	Hideo Yamamoto
Director (Outside), Audit & Supervisory Committee Member	Iwao Toigawa Chizuko Nakata Yoshiko Oshima

Executive Officers

Managing Executive Officer	Jeffrey R. Johnson Shiro Takahashi Kazuhiko Motoba
Senior Executive Officer	Junjiro Inoshita Tetsuyoshi Nishimatsu Yoshitaka Taniyama Tadashi Tanimoto Hiroshi Okumura Manfred Hilweg
Executive Officer	Isao Ishimura Toshitomo Tanaka Shinsuke Fujioka Nobuyuki Shimoyama Yasuhiro Fujita Miyako Aoki

Business Offices

Head Office	Fukuoka Branch
Sapporo Branch	Research Center
Sendai Branch	Naganuma Nursery
Tokyo Branch	Osaka Office
Osaka Branch	

Main Group Companies

Companies in Japan

Nichino Ryokka Co., Ltd.
Nichino Service Co., Ltd.
Nihon Ecotech Co., Ltd.
AgriMart Corporation

Overseas Companies

Nichino America, Inc.
Nichino Europe Co., Ltd.
Taiwan Nihon Nohyaku Co., Ltd.
Nichino Shanghai Co., Ltd.
Nichino do Brasil Agroquímicos Ltda.
Nichino India Pvt. Ltd.
Sipcam Nichino Brasil S.A.
Nichino Vietnam Co., Ltd.
Nihon Nohyaku Andica S.A.S.
Nichino México S. de R.L. de C.V.
Nichino Korea Co., Ltd.
Interagro (UK) Ltd.
Nichino Chile SpA



 Visit our website.

• Corporate website

<https://www.nichino.co.jp/en/index.html>



• Sustainability website

<https://www.nichino.co.jp/en/csr/index.html>

